

#### Bid Discounts

- 10% to SF Micro and Small-LBEs
- 5% (if applicable) to SBA-LBEs

#### LBE Requirement

- **20% LBE subcontracting requirement**- only SF Micro and/or Small-LBE firms can be used to meet the 20% requirement
- LBE primes cannot count their self-participation towards the LBE requirement
- Bidders must meet the 20% LBE requirement at time of bid on document 00 43 36

#### Good Faith Efforts (CMD Form 2B)

Bidders will utilize one of the following three approaches to meet the good faith requirement with their bid:

- Approach A – Exceed the 20% LBE requirement by 35%
  - 35% of 20% is 7%. Bidders must commit at least **27%** (20% + 7%) to LBE subcontractors with their bid
- Approach B – Utilizing a new micro-LBE
- Approach C – Achieve at least 50 points