

# LBE Subcontracting Requirements

Contract Monitoring Division (CMD) | James Chung | [James.Chung@sfgov.org](mailto:James.Chung@sfgov.org); 415 554-0640

## Bid Discount

- The Standard bid discount is not applicable to this project
- The Mentor Protégé Program (MPP) 1% bid discount will apply to eligible bidders

## LBE subcontracting Requirements

- 5% for Micro-LBEs. The Micro-LBE subcontracting requirement can only be met with Micro-LBE firms
- 15% for Small-LBEs. The Small-LBE subcontracting requirement can be met with Micro and/or Small-LBE firms

## Good Faith Efforts (Form 2B)

The Good Faith Efforts requirement can be met with one of the following approaches:

- Approach A – 35% approach: Exceed the sum of the LBE requirements by 35%. Bidders must list LBE Micro/Small subcontractors for at least 27%.
- Approach B – Inclusion of Micro-LBE: Bidder will list a Micro-LBE that they have not listed in their previous five CCSF awarded contracts.
- Approach C – Good Faith Negotiations (s): Bidder will achieve at least 50 points for outreaching and negotiating with LBEs.