

Bid Discounts

- 10% to SF Micro-LBE, Small-LBEs
- 1%, not to exceed \$300K, to eligible Mentor Protégé Program participants

LBE Requirement

- **25% LBE subcontracting requirement**- only SF Micro and/or Small-LBE firms can be used to meet the 25% requirement
- LBE primes cannot count their self-participation towards the LBE requirement
- Bidders must meet the 25% LBE requirement at time of bid on document 00 43 36
 - LBEs will not receive pre-award LBE credit for contingency, allowances, and deletable bid items

Good Faith Efforts (CMD Form 2B)

Bidders will utilize one of the following three approaches to meet the good faith requirement with their bid:

- Approach A – Exceed the 25% LBE requirement by 35%
 - 35% of 25% is 8.75%. Bidders must commit at least **33.75%** (25% + 8.75%) to LBE subcontractors with their bid
- Approach B – Utilizing a new micro-LBE
- Approach C – Achieve at least 50 points